

**LAKE HAVASU UNIFIED SCHOOL DISTRICT #1
EMPLOYEE BENEFIT TRUST
BOARD OF TRUSTEES WORK SESSION – NOVEMBER 8, 2017**

TRUST MEMBERS PARTICIPATING

Kari Thompson, Hal Christiansen, Pat Rooney, Sam Scarmardo & Marcia Cox

OTHERS PARTICIPATING

Mike Murray & Mary Heronema – LHUSD #1
Erin Collins, Jaime Schulenberg, Missy Jenson & Elena Lacy - Erin P. Collins Assoc.
Representatives from Cerner, Gilsbar and Cheiron (via telephone)

OTHERS ATTENDING (PER SIGN IN SHEET):

Bonnie Breazeal, Nichole Cohen, John Masden

Meeting called to order at 3:02 p.m.. Roll call was taken. Pledge to the flag followed.

Review and Accept Agenda for this Session - Mr. Christiansen made a motion to accept the agenda. The motion was seconded by Mrs. Cox. Approved unanimously.

Conference Call with Representatives from Cheiron, Cerner & Gilsbar to Discuss Data Requests –

Mr. Collins said this meeting was scheduled as a follow-up to the EBT meeting on September 28, 2017. At that meeting there was a long conversation about two topics, the first being "What is the cost of a visit at the LHUSD#1 EBT health and wellness center versus a visit with a community health provider?" and the second being "Is there evidence that the top five health conditions experienced by LHUSD#1 EBT members are being reduced through availability of the center versus treatment by community health providers?"

The proposal by Mr. Collins was to ask the EBT Board of Trustees to move forward with obtaining clarification on what visit coding is available from Cerner, since that group does not use traditional CPT codes for office visits, and to pass that information on to Cheiron, an actuarial firm, to put together data for comparison. Melissa Spencer from Cerner said "encounter ID's" are logged when visits happen and certain data is recorded, i.e. patient information, visit type, time and diagnosis. When orders are necessary, that information is also logged. Ms. Spencer said Cerner's encounter ID's like "Immediate Same Day" would be the equivalent of an urgent care visit. She said Cerner uses Power Chart EMR that has a drop-down function to choose the encounter type with different levels of service.

Mr. Collins asked if the specific number and types of encounters is available. He said his group needs a breakdown by Cerner's categories. Melissa said a spreadsheet could be provided.

Mrs. Cohen asked about the transition from IDC9 to IDC10 codes mentioned by Cerner. Melissa said this happened in December of 2015. Mrs. Cox said this was a national transition.

Mrs. Cox asked if one office visit at Cerner could entail multiple services. Mr. Stewart said that was his understanding. Mrs. Cox said Mr. Stewart gave the trustees a figure of almost 5,000 services, which was given to Gilsbar. She said she was trying to determine where that number was generated and who provided it to Gilsbar. Mrs. Radetic said the numbers came from Cerner analytics and were sent to Mr. Stewart. This was because Mr. Stewart has a business associates agreement with both Gilsbar and Cerner.

Mr. Baker from Cerner reiterated that Cerner does not track services the same way as medical providers in the community. They do not use CPT codes and do not do billing. He clarified that CPT codes are not the same as the IDC10 codes discussed previously. Mike from Cheiron said that, in his experience, most centers do use CPT codes. He said a "bridge would need to be built" to compare the cost of services.

Mrs. Cox asked Ms. Spencer if encounter I.D.'s are equivalent to urgent care. Ms. Spencer said they are not specific to visit type. She said a list of services provided at the center can be forwarded and this will provide a closer number. She reiterated that Cerner does not bill and the information provided will have to be done manually by Gilsbar or Mike from Cheiron.

Mr. Collins said his proposal would be to coordinate via a telephone conversation between Cerner, Gilsbar and Cheiron, to work through the data and to circle back to the trustees with the results.

Mrs. Thompson asked Gilsbar to clarify whether just one CPT code was assigned per office visit to a provider outside the center. The representative from Gilsbar said multiple codes can happen. There would be one CPT code for the office visit itself and other CPT codes for the services provided during the visit. This would all come under one claim. Mrs. Thompson asked about Cerner and whether all CPT codes that apply would be used or just a single code. The representative from Gilsbar said they would have to figure that out.

Mr. Collins said a non-disclosure agreement from his firm would need to be submitted to counsel for review, to allow access to EBT data. Mrs. Cox said the LHS EBT has a consultant agreement with Mr. Stewart until 12-31-17, and also has one with Erin Collins & Associates. She asked what difference it would make to Cerner. Mrs. Radetic said she would need to consult Cerner legal counsel.

Mrs. Thompson asked about the second topic, the five diseases. Mrs. Cox said the 5% increase to Cerner's contract is currently tied to the satisfaction surveys conducted at the center and has nothing to do with the member's overall health. She said there is no performance guarantee.

Mrs. Robinson from Cerner said that when reviewing cohort results from 2013 until now, there was improvement. Mr. Collins said their two assignments were to do the cost comparison and then to flesh out the cohort data, reminding the group that this information can be subjective. Mrs. Thompson asked for a timeline. Mr. Collins said he would estimate 4-6 weeks. Mike from Cheiron said that it was realistic, depending on the quality of the data. Mr. Collins said Gilsbar would be involved in the conversations, however Cerner data will drive the conversation.

Mrs. Thompson asked if labs and Rx costs would be taken out of the Cerner data. Mrs. Cox said there are local providers that charge for labs.

Mr. Scarmardo said he wanted to verify that Cerner sometimes provides multiple services during one visit and Mrs. Thompson said yes.

Mrs. Heronema told the group that because this meeting was a work session, no motions may be made.

Mr. Baker said that when evaluating data, the number of claims outside the center since 2012 should be taken into consideration and made part of the cost analysis. Mrs. Thompson said Gilsbar does have that information and has provided it in the past. This can be forwarded to Erin Collins & Associates. Mr. Baker said the money employees save by not providing a co-pay should also be included. He also asked if there was some way to find out if absenteeism has decreased since the center was opened. Mrs. Thompson said there are various reasons that substitutes are obtained, i.e. district business leave and personal days, in addition to sick days.

Mrs. Cohen asked if Cerner would be open to performance guarantee metrics after the study was completed. Mrs. Cox said Mr. Stewart said previously that he would approach Cerner. Mrs. Radetic said Cerner had proposed some times for discussions to include legal counsel and had never heard back.

Mr. Collins said there is a misalignment with the current lease on the center building and the contract with Cerner and proposes negotiations to get that timing fixed. This is time sensitive since the current building lease is set to expire in January of 2018. Mr. Christiansen said he can give Erin Collins & Associates the name of a local realtor who will work with the EBT on the lease negotiation.

With regards to the Cerner contract, Mr. Collins said there are some issues that should be reviewed by legal counsel, i.e. one of the contract amendments was signed by an EBT trustee as "co-chair" and no vote to name a co-chair, or to approve the amendment, seems to be listed in the minutes. He mentioned "evergreen" language in the document and said the three year term of this contract is unusual. Mrs. Cox said she would prefer counsel other than the current EBT attorney be involved and asked if the County Attorney could provide assistance. Mr. Collins said ECA could draft an RFP for legal services.

Mr. Collins said they would move forward with the building lease negotiation parallel to the current Cerner contract and would then suggest legal counsel be obtained to review the current Cerner contract.

Mr. Christiansen made a motion to adjourn at 4:12 p.m. The motion was seconded by Mr. Rooney. Approved unanimously.

Respectfully submitted,

Kari Thompson, Chairperson, LHUSD #1 Employee Benefit Trust