

## LAKE HAVASU UNIFIED SCHOOL DISTRICT #1

**AGENDA ACTION ITEM**

**TOPIC:** APPROVAL OF LICENSE RENEWAL BETWEEN THE LAKE HAVASU UNIFIED SCHOOL DISTRICT #1 AND THE ARIZONA DEPARTMENT OF EDUCATION TO HOST STATEWIDE STUDENT INFORMATION SYSTEM - SYNERGY

**SUBMITTED BY** Diana Asseier, Superintendent  
Denise Miner, Director Of Personnel/Technology  
Michael Murray, Director Of Business Services

**DATE FOR BOARD CONSIDERATION:** February 21, 2017

**RECOMMENDATION:**

It is recommended the Governing Board approve the renewal of the license between the Lake Havasu Unified School District #1 and the Arizona Department of Education to host a statewide student information system, Synergy, at an amount not to exceed \$50,000.00.

**RATIONALE:**

In early 2014, the Arizona Department of Education went out to bid for a student management system on behalf of all school districts in Arizona, in an attempt to standardize systems being used to report student data/attendance throughout the State. The bid was awarded to Edupoint/Synergy and is good for ten years from the date of award. On October 6, 2015, the LHUSD#1 governing board approved a contract between the District and the ADE.

The price to contract the first year was \$10.00 per student and, at the time of the original approval, the subsequent pricing posted on the ADE website was \$6.50 per student. That pricing has been increased to \$7.50 per student, per the quote attached to this item. Also attached are the original posting on the ADE website and the current pricing that is posted on that site.

An approval amount of \$50,000 is being requested to cover incidentals. Payment will come from District Additional Assistance - Fund 610.

This item has been reviewed by the District's purchasing department and by our attorney.

Approved for Transmittal to Governing Board

  
Superintendent



# Quote

## Quote: FY 2017 - SSIS - LR - Lake Havasu Unified District - 4368- QR0

Attention To: Heidi Gray  
 2200 Havasupal Blvd  
 Lake Havasu City, Arizona 86403

Acct Mgr: Mahmood Hussain  
 1535 W. Jefferson Street  
 Phoenix, AZ 85007

### Summary

Program: SSIS License Renewal

Total Amount: \$47,081.50

Payment Terms: Net 30

Acct Manager: Mahmood Hussain

Quote Id: QUO-01370-C4X5K2

Inquiry Date: 12/16/2016

Quote Valid Until:

License Expiration: 1/28/2017

Product	Quantity	Price	Sub Total
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#### Core Product

License Renewal (ADE Cloud) Synergy Core Annual Subscription	5,613	\$7.50	\$42,097.50
- 1 Production Environment & 1 Test Environment		Included	
- Disaster Recovery - Backup		Included	
- Product Support		Included	

#### Synergy Optional Modules

License Renewal PK-12 Student Special Education Annual Subscription	623	\$8.00	\$4,984.00
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Direct all questions to:  
 602.542.9251  
 AELAS@azed.gov

Sub Total \$47,081.50

Sales Tax

Total \$47,081.50

#### QUOTE ADDITIONAL NOTES:

Quoted student counts based on most recently published October 1 Enrollment figures (AZED.GOV)

PLEASE NOTE: This is not your contract. Your contract will be sent to you after signing and returning this quote.

To start the contract process, please sign this quote and send back to the Outreach team.

\*\*Student counts based off of October Enrollment Report

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



# ARIZONA DEPARTMENT OF EDUCATION

## Procurement Section

1535 West Jefferson Street, Bin #37  
Phoenix, Arizona 85007-3209

### CONTRACT/AGREEMENT AMENDMENT

1. AGREEMENT NO.: ADED16-SIS2	2. AMENDMENT NO.: 2	3. EFFECTIVE DATE: 1/28/2017	4. PROGRAM OFFICE: IT
5. LEA NAME AND ADDRESS:  Patti Bacer Lake Havasu Unified District 2200 Havasupai Blvd Lake Havasu, AZ 86403			
6. AUTHORITY FOR MODIFICATION: ADED16-SIS2, Page 3, Paragraph 5, Changes			
7. PURPOSE OF MODIFICATION: RENEWAL OF AGREEMENT			

**8. THE ABOVE REFERENCED AGREEMENT IS HEREBY AMENDED AS FOLLOWS**

In accordance with the provisions of IGSA# ADED16-SIS2 (the Agreement), Page 2, Paragraph 5, - Changes, this Agreement may only be changed in a writing signed by both parties through their duly authorized agents (an Amendment).

The Agreement is extended for an additional 12 months. The extension of the Agreement will be effective on January 28th, 2017 and the Agreement will now expire on January 20th, 2018.

9. EXCEPT AS PROVIDED FOR HEREIN, ALL TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AGREEMENT NOT HERETOFORE CHANGED AND OR MODIFIED REMAIN UNCHANGED AND IN FULL EFFECT.	
IN WITNESS WHEREOF THE PARTIES HERETO SIGN THEIR NAMES IN AGREEMENT.	
<u>CONTRACTOR</u>	<u>ARIZONA DEPARTMENT OF EDUCATION</u>
<i>(SIGNATURE OF AUTHORIZED INDIVIDUAL)</i>	<i>(SIGNATURE)</i>
NAME (Typed/Printed):	NAME: Rudy Melendez
TITLE:	TITLE: Procurement Specialist
DATE:	DATE:

LEAs adopting the state-sponsored Synergy SIS for the first time will pay slightly more for the first year to help with implementation costs, but in the second and subsequent years will pay a lower per-student-fee annually for SIS license fees, support, and hosting.

ADE

PROGRAM AREAS

TECHNOLOGY

FUNDING

DATA

[AELAS OVERVIEW \(HTTP://WWW.AZED.GOV/AELAS/\)](http://www.azed.gov/aelas/)

[AZDASH \(HTTP://WWW.AZED.GOV/AELAS/\)](http://www.azed.gov/aelas/)

## Customers Currently Using Synergy SIS

Those LEAs with current Synergy SIS contracts can opt to transition to a state contract. LEAs moving from a private contract with Edupoint to the state contract will not pay extra SIS implementation costs.\*

*\*A separate one-time implementation fee of \$600 will be assessed for each additional third-party application or product that needs to be integrated into the new SIS installation.*

FY16-FY17 Pricing Structure			
Scenario	FY16 New Contract Cost	FY16 Renewal Cost	FY17 Renewal Cost
New Customer	\$12.50/student	n/a	\$7.50/student
Current Customer	n/a	\$6.50/student	\$7.50/student
3rd-Party Module/Application Connection (e.g. Transportation, Food Service, etc.)	\$600/application – one-time cost*		
<i>*Full data integration of third-party applications/modules may require additional fees.</i>			

▶ Optional Modules Not Included in SIS Core Package

▶ Adoption and Implementation of Synergy® SIS

(main content)

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# Core modules and base price

Scenario	Year 1 Cost	Year 2-10 Cost
New Customer	\$10/student	\$6.50/student/year
Current Synergy® Customer	\$6.50/student	\$6.50/student/year
3rd-Party Module/Application Connection (e.g. Transportation, Food Service, etc.)	\$600/application – one-time cost*	
* Full data integration of third-party applications/modules may require additional fees.		

- School Office
- Administration
- TeacherVUE™ Gradebook
- ParentVUE™ Web Portal
- StudentVUE™ Web Portal
- Scheduling
- Querying and Reporting
- AZ State Reporting

[SSIS website](#)